

Decision Making Strategies for Leaders

GoSkills online course syllabus

Skill level

Beginner

Lessons

16

Accredited by

CPD

Pre-requisites

No prior experience needed

Video duration

55m

Instructor

Gleb Tsipursky

Introduction

1 Decision making revealed

Use decision-making science to avoid common leadership decision-making blunders and make the wisest and most profitable decisions.

How Do You Make Decisions?

2 Your gut or your head?

You must have heard many times that you should trust your gut and follow your intuitions in making a decision.

3 Your brain on decision making

Mastering effective decision-making requires you to apply insights into how your brain makes decisions.

4 When your gut may be right

Is your gut ever reliable in making a decision?

5 Dangerous judgment errors

Your brain makes over 100 dangerous judgment errors that you need to address to make the best decisions.

Judgment Errors for Leaders

6 Overconfidence bias

You need to overcome the overconfidence bias, the tendency of leaders to be too confident in their decisions.

7 Planning fallacy

The planning fallacy occurs when leaders attempt to make excessively optimistic plans and not shift them quickly enough when the situation changes.

8 Confirmation bias

Confirmation bias is when you might seek out information that confirms your beliefs and ignores information that doesn't.

9 Loss aversion

Loss aversion happens when leaders tend to make unprofitable decisions by prioritizing avoiding losses over acquiring gains.

10 Illusion of transparency

The illusion of transparency happens when a leader is too optimistic about their communications effectiveness.

11 Empathy gap

The empathy gap occurs when you underestimate the impact of your emotions and the emotions of others.

Techniques from Fortune 500 Leaders

12 Quick decision making

You need to make many decisions quickly at a "good enough" level to succeed as a leader.

13 Major decision making

As a leader, you'll be faced with making a major decision more often than the rest of your team.

14 Preventing failure in implementing decisions

Even if you made the best possible decision, it won't matter if you can't operationalize your decision successfully.

15 Future-proofing your strategy

You'll want to decide the right strategy to protect yourself and your team from dangerous threats or missed opportunities.

Conclusion

16 Decision making mastery

Thanks for watching this course!

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